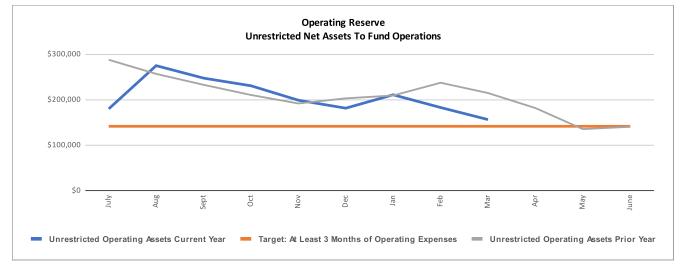


Harbor District, Inc. March 2022 Financial Snapshot



| Highlights | Balance Sheet Summary | | | |
|--|---|------------------------------------|----------------|--|
| Total revenue committed exceeds budget goal Operating expenses are at 60% of budget at 75% of the year As of April 27th, 47% of board members have made a contribution, for a total of \$6,000; two board members have made corporate pledges for 22-23 events Temporarily Restricted Net Assets includes \$135,000 of time-restricted operating support for the 22-23 fiscal year; those net assets become unrestricted as of July 1 | Non-Fixed Assets Fixed Assets Liabilities Net Assets | 1-mo Chg -8% 0% 0% -2% | \$ \$ \$ | Balance 3/31 465,743 1,356,178 5,404 1,816,516 |

| Harbor District, Inc. | Harbor District, Inc. Operating Budget 2021-2022 | | | | Non-Operating | Organizational | |
|--|--|---------------|--------------|-----------------|---------------|------------------|-------------|
| Statement of Activity | | | | | | | Total |
| March 2022 (75% of Fiscal Year) | Actual | Actual | Actual | Budget | YTD % | Actual | Actual |
| | Mar-22 | Feb-22 | July- Mar | (Annual) | Of Budget | YTD | YTD |
| Revenue | | | | | | | |
| 4065 Foundation Contributions | 0 | 0 | 209,775 | 214,775 | 98% | 90,225 | 300,000 |
| 4070 Government Contributions | 13,432 | 0 | 13,432 | 127,033 | 11% | 44,500 | 57,932 |
| 4073 Corporate Contributions | 0 | 0 | 50,720 | 53,000 | 96% | 0 | 50,720 |
| 4074 BID Contributions | 0 | 0 | 0 | 0 | n/a | 50,735 | 50,735 |
| 4075 Individual Contributions | 0 | 0 | 2,501 | 5,000 | 50% | 0 | 2,501 |
| 4076 Sponsorships | 0 | 0 | 56,105 | 40,000 | 140% | -5,000 | 51,105 |
| 4080 Earned Income | 0 | 2,500 | 42,304 | 37,625 | 112% | 0 | 42,304 |
| 4082 In-Kind Contributions | 0 | 0 | 1,700 | 4,000 | n/a | 0 | 1,700 |
| 4085 Interest Income | 13 | 12 | 121 | 0 | n/a | 0 | 121 |
| 4088 Covid Leave Credit | 0 | 0 | 0 | 0 | n/a | 0 | 0 |
| 4089 Forgiveness of Debt Revenue | 0 | 0 | 54,212 | 53,942 | 101% | 0 | 54,212 |
| Total Revenue | \$13,444 | \$2,512 | \$430,870 | \$535,375 | 80% | \$180,460 | \$611,330 |
| Carryover Revenue from FY 20-21 | · · · | | 50,946 | 35,133 | | 282,626 | 333,572 |
| Total Revenue + Carryover | | | \$481,816 | \$570,508 | 84% | \$463,086 | \$944,902 |
| | | | | | | | |
| Expenditures 7200 Salaries & related expenses | 25,039 | 25,670 | 220,515 | 292,232 | 75% | 0 | 220,515 |
| 7240 Benefits | 1,287 | 1,287 | 13,534 | 25,000 | 54% | 0 | 13,534 |
| 7250 Payroll taxes | 1,207 | 2,029 | 16,897 | 23,300 | 73% | 0 | 16,897 |
| 7540 Consultant & Professional Fees | 1,947 | 2,029 | 10,897 | 23,300 | 7370 | 0 | 10,897 |
| | 759 | 1,424 | 15,835 | 19 000 | 88% | 0 | 15 925 |
| 7520 Accounting fees | 0 | 1,424 0 | 15,855 | 18,000 3,000 | 88% 0% | 0 | 15,835 0 |
| 7530 Legal Fees | | | | | | _ | - |
| 7542 Architecture & Engineering Fees | 1,200 0 | 0 | 3,150 800 | 89,000 2,000 | 4% 40% | 8,851 16,500 | 12,001 |
| 7544 Art, Photography, Graphic Design | | 0 | | | 40% 48% | | 17,300 |
| 7545 Partner Contracts/Sub-Grants | 0 | 0 | 8,090 | 16,750 | | 32,637 | 40,727 |
| 7546 Maintenance Services | 0 | 0 | 0 | 0 | n/a | 2,687 | 2,687 |
| 7547 Security Services | 0 | 0 | 0 | 0 | n/a | 9,593 | 9,593 |
| 7548 Other Professional Fees | 0 | 0 | 7,200 | 7,500 | 96% | 24,570 | 31,770 |
| Total 7540 Consultant & Professional Fees | \$1,959 83 | \$1,424 50 | \$35,075 | \$136,250 | 26% 187% | ^A 754 | \$129,912 |
| 7550 Advertising | | | 4,313 | 2,310 | | | 5,067 |
| 8000 BID Grants to Others | 0 | 0 | 0 | 0 | n/a | 5,000 | 5,000 |
| 8110 Supplies Expense | 2,065 | 151 | 9,100 | 12,350 | 74% | 1,859 | 10,959 |
| 8130 Telephone & Internet | 116 | 116 | 1,025 | 2,200 | 47% | 0 | 1,025 |
| 8135 Meals and Entertainment | 674 | 56 | 3,977 | 7,000 | 57% | 567 | 4,544 |
| 8140 Postage, shipping, delivery | 0 | 10 | 101 | 500 | 20% | 0 | 101 |
| 8170 Printing & copying | 0 | 166 | 1,954 | 5,880 | 33% | 0 | 1,954 |
| 8175 Software | 29 | 387 | 1324 | 1,000 | 132% | 60 | 1,384 |
| 8180 Books, subscriptions, reference | 43 | 142 | 569 | 600 | 95% | 0 | 569 |
| 8190 Dues & Contributions | 0 | 0 | 2000 | 2000 | 100% | 0 | 2,000 |
| 8195 Licenses and Permits | 0 | 10 | 95 | 449 | 21% | 334 | 429 |
| 8210 Rent, parking, other occupancy | 699 | 699 | 7,022 | 12,000 | 59% | 1,736 | 8,758 |
| 8260 Furniture Fixtures & Equipment | 0 | 0 | 2,424 | 3,000 | 81% | 0 | 2,424 |
| 8270 Equipment Rental | 0 | 0 | 11,379 | 18,790 | 61% | 0 | 11,379 |
| 8280 Boat, Bus, and Venue Rentals | 219 | 0 | 4,006 | 7,150 | 56% | 0 | 4,006 |
| 8310 Travel expenses | 12 | 0 | 1,107 | 4,000 | 28% | 1,695 | 2,802 |
| 8320 Conferences and Training | 95 | 0 | 795 | 3,600 | 22% | 0 | 795 |
| 8500 Misc expenses | 122 | 79 | 211 | 1,400 | 15% | 0 | 211 |

| Harbor District, Inc. | Operating Budget 2021-2022 | | | | Non-Operating | Organizational | |
|---------------------------------|----------------------------|-----------|-----------|-----------|---------------|----------------|-----------|
| Statement of Activity | | | | | | | Total |
| March 2022 (75% of Fiscal Year) | Actual | Actual | Actual | Budget | YTD % | Actual | Actual |
| | Mar-22 | Feb-22 | July- Mar | (Annual) | Of Budget | YTD | YTD |
| 8510 Interest expense | 0 | 0 | 270 | 0 | n/a | 0 | 270 |
| 8520 Insurance - non-employee | 0 | 0 | 5,282 | 6,215 | 85% | 0 | 5,282 |
| 8591 Bank and credit card fees | 2 | 2 | 88 | 50 | n/a | 0 | 88 |
| 9000 Workers Compensation | 0 | 0 | 806 | 1,300 | 62% | 0 | 806 |
| Total Expenditures | \$34,389 | \$32,278 | \$343,871 | \$568,576 | 60% | \$106,842 | \$450,712 |
| Capitalized Expenses | 0 | 0 | 1,249 | 0 | n/a | 44,500 | 45,749 |
| Net Revenue with carryover | -\$20,944 | -\$29,767 | \$136,696 | \$1,932 | | \$311,745 | \$448,441 |

A Advertising expense includes \$1700 of inkind radio promotions

Harbor District, Inc. Balance Sheet As of March 31, 2022

| | As of 3/31/22 | As of 2/28/22 |
|---|---------------|---------------|
| ASSETS | | |
| Current Assets | _ | |
| 1010 Checking account | 88,854 | 135,549 |
| 1020 Savings account | 250,185 | 250,174 |
| 1110 Accounts receivable (Short-Term) | 25,332 | 17,436 |
| 1450 Prepaid Expense | 1,373 | 1,373 |
| Total Current Assets | \$365,743 | \$404,531 |
| | | |
| Long Term Assets | | |
| 1110 Accounts Receivable (Long-Term) | \$100,000 | \$100,000 |
| | | |
| Fixed Assets | - | |
| 1620 Leasehold Improvements | 1,421,981 | 1,421,981 |
| 1640 Furniture, Fixtures, & Equip | 8,770 | 8,770 |
| 1650 Fixed Assets in Progress | 44,500 | 44,500 |
| 1720 Accum Deprec- Leasehold Improvements | -113,427 | -113,427 |
| 1745 Accum deprec- Furn, Fix, Equip | -5,647 | -5,647 |
| Total Fixed Assets | \$1,356,178 | \$1,356,178 |
| TOTAL ASSETS | \$1,821,921 | \$1,860,708 |
| | | |
| LIABILITIES AND NET ASSETS | | |
| Liabilities | - | |
| 2110 Accounts Payable | 0 | 0 |
| 2180 Accrued Vacation | 2,904 | 2,904 |
| 2400 Deferred Revenue | 2,500 | 2,500 |
| 2500 Loan Payable | 0 | 0 |
| Total Liabilities | \$5,404 | \$5,404 |
| Net Assets | | |
| 3020 Unrestricted Operating Assets | 128,806 | 143,911 |
| 3030 Board-Designated Operating Reserve | 28,101 | 39,536 |
| 3040 Unrestricted Fixed Assets | 1,356,178 | 1,356,178 |
| Total 3000 Unrestricted Net Assets | \$1,513,085 | \$1,539,624 |
| | + _,0 10,000 | + =,500,021 |
| 3100 Temporarily Restricted Net Assets | 303,432 | 315,679 |
| Total Net Assets | \$1,816,516 | \$1,855,304 |
| TOTAL LIABILITIES AND NET ASSETS | \$1,821,921 | \$1,860,708 |
| | | |

Harbor District Inc. Meeting of the Board of Directors May 3, 2022

AGENDA

- 1. Icebreaker/Introductions (Bynum)
- 2. Approval of Minutes (Bynum)
- 3. Treasurer's Report
 - a. Dashboard (Afsari)
- 4. Staff Reports and Action Items
 - a. Staff updates (Torhorst)
 - b. National Fish & Wildlife Foundation (NFWF) Green Breakwater Proposal (Zeleske)
 - c. BID expansion (Pederson)
 - d. Trash Collector (Torhorst)
- 5. Board Committee Action Items
 - a. Executive Committee (Bynum)
 - b. Governance Committee (Gutierrez)
 - i. Board nominees
- 6. Next meeting date
 - a. Current: Tuesday, June 7th; proposed: Tuesday, June 21st
- 7. Adjourn

Reminder of upcoming meetings and events:

May 6 (9-11am) - Jones Island Water Reclamation Facility Tour

Harbor District, Inc. Board of Directors Meeting April 5, 2022 9:00 am UW-Milwaukee School of Freshwater Sciences

Board Members in Attendance

Marvin Bynum, Rosamaria Martinez, Kathryn Berger, John Koetz, David Stegeman,

Elmer Moore Jr., Carolyn Esswein, Paulina Gutierrez, Patricia Hoben, Nahid Afsari,

Anne Summers, David Misky, Tim Hoelter, Joanne Anton, Ivan Gamboa, Jose

Perez, Lilith Fowler (HDI), Melony Pederson (HDI), Natalia Hernandez (HDI), Jared

Tabares (HDI), Aaron Zeleske (HDI), Katie Stensberg (HDI)

Agenda and Notes

- 1. Call to Order (Bynum)
- 2. Approval of Minutes (Bynum)
 - a. Motion to approve the minutes from the January 4, 2022 Harbor District, Inc. board meeting. Moved by Joanne Anton, seconded by Patricia Hoben, unanimously approved.
- 3. Treasurer's Report (Afsari)
 - a. Treasurer presented the Financials of February 28, 2022: Snapshot, Statement of Activity and Balance Sheet
- 4. Staff Report and Action Items
 - a. 53H20 (Hernandez)
 - b. Riverwalk (Pederson)
 - c. Trash Collector (Zeleske) No action items needed from board, HDI staff exploring options
 - d. Incubator (Fowler)
- 5. Board Committee Action Items (Bynum)
 - a. Lilith's Farewell Party, April 28th, Invites will be sent soon
- 6. The Board adjourned to closed session for the remainder of the meeting.
- 7. 2022-23 Budget
 - a. Lilith presented a draft of the budget for th 2022-23 fiscal year.
- 8. Search Committee (Martinez)
 - a. The board approved a motion to offer the position of Chief Executive Officer to Tia Torhorst, with terms as outlined in the offer letter provided.
- 9. Meeting adjourned



Directions to Komatsu

Komatsu 401 E. Greenfield Ave Milwaukee WI 53204

From the north (I-43):

- Exit at National Avenue (Exit 311)
- Either branch right to 9th Street, turn right, then right again on National Avenue
- OR branch left to 6th Street, turn left, then right on National Avenue
- Turn right on 1st Street (Hwy 32)
- Turn left on Greenfield Avenue and head over the railroad tracks to 401 E. Greenfield Ave on your right.

From the west (I-94E):

- Merge onto I-43S/I-94E to Chicago
- Exit at National Avenue (Exit 311)
- Follow directions above

From the south (I-43N/I-94W):

- Exit at Becher St/Mitchell Street (Exit 312A-312B)
- Stay left on the feeder ramp toward Lapham Blvd./Greenfield Ave.
- Turn right on Greenfield Avenue, head over the railroad tracks to 401 E. Greenfield Ave on your right.

Parking Instructions

The entrance to the Komatsu parking lot is on the right-hand side of Greenfield Ave.

Once on Greenfield Ave, proceed past Gate #1 and continue toward the waterfront.

As you approach the large haul truck and shovel monument on your right you will see a sign for **Office Gate 2**, this is the entrance to use for parking (see photo to the right).

Once parked, please enter through the main entrance.



Harbor District, Inc. Staff Report April - May 2022

PLANNING AND PROJECTS

KK-Greenfield Harborwalk: UWM Biologists attended a site walk to determine the best path forward on how to ensure the new Riverwalk and adjoining areas are going to support HDI's larger habitat goals. Komatsu has been asked to work more closely with the design team on the connection point near their driveway, impacts of their green infrastructure design and how to best integrate their public spaces with the Plaza extension. Work still expected to be completed in 2023.

West Bank Harborwalk: The design team is working on an updated plan for further discussion. Design is also going to be informed by the outcome of the upcoming Trash Collector meeting. Construction possible in 2022, likely 2023.

Kinnickinnic River Bike Trail Connections: Smith Group and the City of Milwaukee approved HDI's Community Engagement Scope of Services. Natalia is putting together the Stakeholder Advisory Committee and getting a mailing list ready for when materials and information from the City is ready to be sent.

Green Infrastructure: Aaron was able to negotiate the reallocation of a grant we had from the National Fish and Wildlife Foundation from the Grand Trunk Wetland project. Carolyn connected HDI with Reflo, a nonprofit that does green renovations of MPS schoolyards (thanks Carolyn!), who is already planning improvements at Riley School, located at 4th Street and Chase. We are able to move that funding to support the project at Riley, helping MPS and Reflo build green infrastructure that will improve water quality and install educational elements that go along with it.

4th & Becher: HDI is taking on 'Phase 2' work for this MMSD green infrastructure project. This phase will include gathering public information on art direction, lighting and other informational signage.

Ecological Breakwater: Aaron circulated a concept that was developed during the Waterfront Innovations Design Charette for an ecologically enhanced breakwater among the Army Corps of Engineers, Port Milwaukee, and other stakeholders, building support for a proposal to National Fish and Wildlife Foundation's National Coastal Resilience program. The concept would expand the outer breakwater structures to incorporate fish and wildlife habitat. We submitted a pre-proposal that would fund preliminary engineering to develop the concept in cooperation with the Corps, Port, and stakeholders.

Habitat Restoration: Aaron planted 52 trees, swamp white oak *(Quercus bicolor)* and bur oak *(Quercus macrocarpa)* as part of the Lincoln Field buffer woodland restoration project.

COMMUNITY AND ECONOMIC DEVELOPMENT

BID- District Signage: Signs are in production and in the permitting process. Locations are on Water St., Bruce Street Boat Launch, KK & Bay and Becher and 2nd Street.

Harbor View Plaza: People are still using and loving the Plaza all year round. UWM worked with HDI to fill up the fountain for the season. After some routine maintenance the fountain will be ready for everyone to enjoy. We are still pursuing the owner of the vehicle that hit the Plaza and caused some damage.

OUTREACH AND ENGAGEMENT

Marketing & Communications: A Harbor District Newsletter went out in April. Items in the Newsletter included: Tia as new CEO, Riverwalk update, Community Science & Tree Markers Project, 53H20 Update, 4th & Becher community input session information, and Riley School's fundraising event for their schoolyard redevelopment project.

53H20: 53H20 Participants are now on week five of their eight week swimming lesson program. We started with seven kids and currently have six kids who have been consistent. In just the short amount of time they've been together, the kids have learned the basic front crawl, how to hold their breath without plugging their nose, how to put on a life jacket, and what to do if they witness someone struggling in the water.

Riverkeeper Spring Cleanup: HDI participated in Milwaukee Riverkeeper's Spring cleanup. Volunteers met at the corner of 4th and Greenfield and picked up trash by the freeway on 4th & 5th street, as well as trash around the Clock Tower Acres Neighborhood. We had 15 volunteers in attendance and picked up 43 bags of trash, a rocking chair, a mattress, and large car parts. This is the first year the Spring Cleanup was co-lead by members of the NAC. Thanks to an NAC member, Adventure Rock donated 2 free passes to each volunteer.