Milwaukee Harbor District Board of Directors October 14, 2023, 8:30am - 11:30am

In-person - School of Freshwater Science, 600 E Greenfield Avenue (doors will be open 8:15am - 8:45am, text Katie if you need to enter after 414.588.7468)

Virtual - See below. Please prioritize in-person.

AGENDA

- 1. Welcome
- 2. Approval of Minutes (Hoben)
- 3. Treasurer's Report
 - a. Balance Sheet, Statement of Activity, Snapshot (Afsari)
- 4. Milwaukee Harbor Ecological Breakwater (Zeleske)
- 5. Sep meeting SWOT Review and Discussion (Hoben)
- 6. Organizational Funding History (Torhorst)
- 7. Inflation Reduction Act (Berger)
- 8. Break
- 9. Future Growth Opportunities (Torhorst)
- 10. Fund Development Discussion and Planning
- 11. Next meeting date January 9, 8:30am, School of Freshwater Sciences

Virtual log-in information:

Join Zoom Meeting

https://us06web.zoom.us/j/86951277944?pwd=RkZaYUNuTDJXTmxuZnVPUGNjSzlhZz09

Meeting ID: 869 5127 7944

Passcode: 700646

Milwaukee Harbor District Board of Directors September 12, 2023

In attendance:

Board Members: Nahid Afsari, Joanne Anton, Kathryn Berger, Marvin Bynum, Jackie Carter, Paulina Esperanza Gutierrez, Patricia Hoben, Natanael Martinez, Rosamaria Martinez, Heather Nelson, Tom O'Reilly, Jolena Presti, David Stegeman

Previous Board Members: Carolyn Esswein, David Misky

Staff: Tia Torhorst, Yaa Engel, Nora Godoy-Gonzalez, Katie Stensberg, Aaron Zeleske

MINUTES

- 1. Approval of Minutes (Hoben)
 - Motion to approve the minutes from June 20, 2023 Harbor District, Inc. board meeting. Moved by Kathryn Berger, seconded by Rosamaria Martinez, unanimously approved.
- 2. Treasurer's Report (Afsari)
 - a. Balance Sheet, Statement of Activity, Snapshot
 - b. No questions from the board
- 3. Harbor District's origin story (Esswein, Misky)
- 4. First 10 years lessons learned and accomplishments (Hoben, Bynum)
- 5. Harbor District's current work (Torhorst)
- 6. SWOT analysis
- 7. Next meeting date November 14, 2023, 8:30am, School of Freshwater Sciences
- 8. Meeting adjourned.

Harbor District, Inc. Balance Sheet As of September 30, 2023

-	As of 9/30/23	As of 8/31/23
ASSETS		
Current Assets		
1010 Checking account	50,615	35,201
1020 Savings account	125,863	125,790
1110 Accounts receivable (Short-Term)	493,745	473,207
1450 Prepaid Expense	858	0
Total Current Assets	\$671,081	\$634,198
Long Term Assets		
1110 Accounts Receivable (Long-Term)	\$0	\$0
Fixed Assets		
1620 Leasehold Improvements	1,421,981	1,421,981
1640 Furniture, Fixtures, & Equip	6,386	6,386
1650 Fixed Assets in Progress	44,500	44,500
1720 Accum Deprec- Leasehold Improvements	-231,925	-231,925
1745 Accum deprec- Furn, Fix, Equip	-4,664	-4,664
Total Fixed Assets	\$1,236,277	\$1,236,277
TOTAL ASSETS	\$1,907,358	\$1,870,476
LIABILITIES AND NET ASSETS		
Liabilities		
2110 Accounts Payable	407,932	400,217
2180 Accrued Vacation	8,101	5,664
2400 Deferred Revenue	0,101	0
Total Liabilities	\$416,034	\$405,881
Total Liabilities	уч10,03 4	7405,001
Net Assets		
3020 Unrestricted Operating Assets	77,770	57,220
3030 Board-Designated Operating Reserve	17,186	17,186
3040 Unrestricted Fixed Assets	1,236,277	1,236,277
Total 3000 Unrestricted Net Assets	\$1,331,233	\$1,310,683
Total 3000 official field Net Assets	¥±,33±,233	71,310,003
3100 Temporarily Restricted Net Assets	160,091	153,912
Total Net Assets	\$1,491,324	\$1,464,595
TOTAL LIABILITIES AND NET ASSETS	\$1,907,358	\$1,870,476

Harbor District, Inc.		Operat	ing Budget 20	23-2024		Non-Operating	Organizational
Statement of Activity		•					Total
September 2023 (25% of Fiscal Year)	Actual	Actual	Actual	Budget	YTD %	Actual	Actual
(La)	Sep-23	Aug-23	July-Sept	(Annual)	Of Budget	YTD	YTD
Revenue	30 p 23	7.06 20	July Jope	(/ iiiiiaai)	O. Duaget		
4065 Foundation Contributions	17,400	2,400	57,200	214,800	27%	-32,200	25,000
4070 Government Contributions	1,639	16,899	18,538	69,147	27%	248,932	267,470
4073 Corporate Contributions	40,000	0	40,000	47,500	84%	0	40,000
4074 BID Contributions	0	0	8,000	30,300	n/a	-8,000	0
4075 Individual Contributions	200	200	400	54,000	1%	0	400
4076 Sponsorships	999	22,000	73,649	80,500	91%	-34,150	39,499
1080 Earned Income	15,480	1,996	19,046	47,200	40%	0	19,046
1082 In-Kind Contributions	1,500	0	2,000	4,535	44%	0	2,000
1085 Interest Income	74	77	241	0	n/a	0	241
Total Revenue	\$77,292	\$43,572	\$219,074	\$54 7,9 82	40%	\$174,582	\$393,656
Carryover Revenue from FY 22-23	411,232	γ-13,31 L	22,184	16,728	40/0	255,856	278,040
Total Revenue + Carryover			\$241,258	\$564,710	43%	\$430,438	\$671,696
istal lierellae : call your			Y-12/200	7-0 1,7 10	.5,3	+ 100, 700	70.2,000
xpenditures							
200 Salaries & related expenses	32,205	29,768	90,324	372,580	24%	0	90,324
240 Benefits	1,105	3,317	5,470	13,500	41%	0	5,470
250 Payroll taxes	2,358	2,365	6,995	29,806	23%	0	6,995
540 Consultant & Professional Fees							
7520 Accounting fees	2,106	1,731	3,974	26,000	15%	0	3,974
7530 Legal Fees	0	0	0	0	n/a	0	0
7542 Architecture & Engineering Fees	0	0	0	0	n/a	0	0
7544 Art, Photography, Graphic Design	3,575	0	4,075	4,500	91%	0	4,075
7545 Partner Contracts/Sub-Grants	200	0	7,200	10,000	72%	250,410	257,610
7546 Maintenance Services	0	0	0	0	n/a	0	0
7547 Security Services	0	0	0	0	n/a	0	0
7548 Other Professional Fees	100	0	100	7,800	1%	1,617	1,717
otal 7540 Consultant & Professional Fees	\$5,981	\$1,731	\$15,349	\$48,300	32%	\$252,027	\$267,376
550 Marketing & Advertising	3,090	90	3,269	4,000	82%	168	3,437
560 Signage	2,234	0	2,234	2,000	112%	0	2,234
000 BID Grants to Others	0	0	0	0	n/a	0	0
110 Supplies Expense	2,160	63	2,460	7,000	35%	143	2,603
130 Telephone & Internet	250	250	737	4,040	18%	0	737
135 Meals and Entertainment	859	59	2,672	47,000	6%	0	2,672
140 Postage, shipping, delivery	0	13	13	100	13%	0	13
170 Printing & copying	28	-160	-132	200	-66%	0	-132
175 Software	13	13	39	1,500	3%	0	39
180 Books, subscriptions, reference	1	1	3	525	1%	0	3
190 Dues & Contributions	0	200	200	2800	7%	0	200
195 Licenses and Permits	0	31	227	121	188%	0	227
3210 Rent, parking, other occupancy	716	716	2,835	9,300	30%	0	2,835
8260 Furniture Fixtures & Equipment	0	0	0	0	n/a	0	0

Harbor District, Inc. Statement of Activity September 2023 (25% of Fiscal Year)

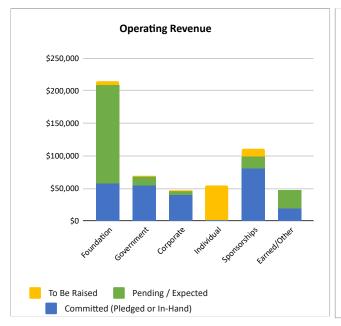
8270 Equipment Rental
8280 Boat, Bus, and Venue Rentals
8310 Travel expenses
8320 Conferences and Training
8500 Misc expenses
8520 Insurance - non-employee
8591 Bank and credit card fees
9000 Workers Compensation
Total Expenditures
Capitalized Expenses

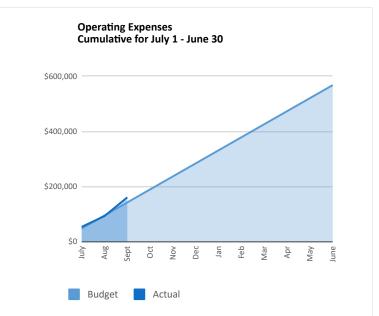
Net Revenue with carryover

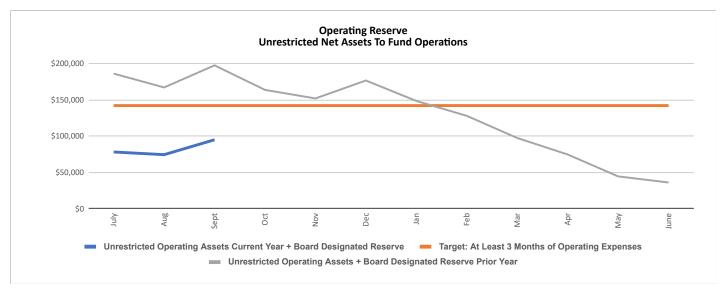
	Operat	ing Budget 20	23-2024	
Actual	Actual	Actual	Budget	YTD %
Sep-23	Aug-23	July-Sept	(Annual)	Of Budget
3,592	226	8,879	12,000	74%
4,409	493	8,494	6,000	142%
0	0	0	50	0%
103	0	103	0	n/a
3,837	0	3,837	0	n/a
4,926	0	6,244	6,000	104%
88	18	157	340	46%
0	0	138	1,000	14%
\$67,955	\$39,192	\$160,545	\$568,162	28%
0	0	0	0	n/a
\$9,337	\$4,380	\$80,713	-\$3,452	

Non-Operating	Organizational
	Total
Actual	Actual
YTD	YTD
0	8,879
0	8,494
0	0
896	999
0	3,837
0	6,244
124	281
0	138
\$253,358	\$413,903
0	0
\$177,080	\$257,793

Harbor District, Inc. September 2023 Financial Snapshot







Highlights

- Not included in the information above is an unrestricted \$25k pledge received in October from Greater Milwaukee Foundation.
- Unrestricted Net Assets to Fund Operations performed as expected through September. We expect the total to decrease October through December. This is a result of grant decision timing.
- Operating expenses are slightly above the monthly budget average due to the timing of the Harbor Fest event.

Balanc	e Sheet Sum	mary	•
	2-mo Chg	Ba	alance 9/30
Non-Fixed Assets	64%	\$	671,081
Fixed Assets	-5%	\$	1,236,277
Liabilities	137%	\$	416,034
Net Assets	-3%	\$	1,491,324

Milwaukee Harbor District Staff Report November 2023

Greenfield to KK Harborwalk (in front of Komatsu):

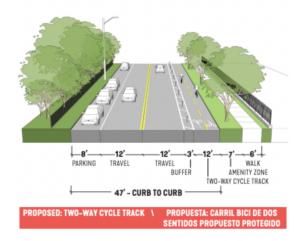
Briefing to be provided in meeting

West Bank Riverwalk:

No update since last board meeting. Waiting on decision from EPA.

Kinnickinnic River Bike Trail Connections:

Final recommended designs were shared at Harbor Fest and with Harbor District businesses. Construction and installation will begin in 2024. As a result of the project, a new bike lane layout will debut in the City - a protected cycle track - from West Pittsburgh Avenue to East National Avenue.



Riverwalk Habitat Projects:

This summer we installed 70 fish habitat structures at Boone and Crockett consisting of anchored brush. We have monitored them with video and seen noticeable fish active, so they do seem to be working! This was a new concept and will continue to monitor them to see how they are holding up.

Ecological Breakwater

Briefing to be provided in meeting

First Street Riparian Green Infrastructure

We received notification that we will receive a grant for \$528,385 from National Fish and Wildlife Foundation's Sustain Our Great Lakes program. Together with a grant previously awarded from MMSD that we helped the City apply for (\$345,512), this will get this project moving! After finalization of the grant, Aaron will begin the process to procure design and engineering services to start the project.

Riley Dual Language Montessori Green Schoolyard Project

Our partners at Milwaukee Public Schools and Reflo successfully completed the project! Aaron completed grant reporting requirements and we received reimbursement which is being sent to MPS.

Biodiversity Monitoring

Interns that Aaron worked with from Marquette University with Milwaukee Public Museum completed their fieldwork. They presented their findings about dragonfly diversity at Harbor Fest. Their data collection included surveys at the future Riverwalk adjacent to Komatsu, which we will compare to post-construction surveys.

Habitat Improvements along the KK River Trail

Aaron has begun fall season buckthorn management. This year we are partnering with Great Lakes Community Conservation Corps that has a small crew of youth working one day a week. This is one of several projects they are working on. Removing buckthorn is good for habitat, making room for native plants but also helps people to feel safer by improving sight lines.

Harbor View Plaza

To combat graffiti inside the play structure BID 51 committed \$5000 for local mural artist Drew York, aka 1000 Beans, to paint the inside of the play structure. Drew is currently in the process of developing concepts with the hope of painting before cold temperatures prohibit it.

Community Sciences Boxes:

The third and final Community Science Box has been installed at the Milwaukee County boat launch located at 600 S Water Street. To date, MHD has distributed: over 300 books; over 300 maps, field guides, journals; 40 DNR supplied materials; and over 150 play-type items (sunglasses, shirts, magnifying glasses, etc.). The Community Science Boxes were sponsored by Green Tree Garden Club.

Harbor Fest:

Harbor Fest 2023 was great! If you haven't seen them - here are the <u>recap video</u> and <u>photos</u> of the day. Please fill out the feedback form if you have suggestions.

2023 Harbor Fest by the numbers

- 38 Sponsors
- 55 Volunteers
- 9 Performances
- 75 <u>Vendors and Community Partners</u>
- 4,276 Attendees

Save the Date for the 2024 Harbor Fest: Sunday, September 29th, 2024

Summer en La Plaza:

The 2023 Summer en La Plaza was a huge success! We estimated close to 1,000 people came to the 10 events. BID 51 has agreed to sponsor the 2024 series so we will begin our process for selecting new partners in January.

Community Outreach:

Yaa been spending time in the District over the last few weeks and has meet with 20 businesses to begin formulating the strategies and efforts we can do to help our businesses thrive.

Nora has been meeting with other community outreach professionals from Milwaukee County Parks, Marquette University, the Parks Foundation, ECO, Journey House, VIA and Walker's Point Center for the Arts to see what ways the Milwaukee Harbor District can collaborate with them as she continues to plan for 2024.

The Harbor District also celebrated their first ever Day of the Dead with a community altar and bonfire. Community members were invited to add a picture of a deceased loved one or add their name to the altar to honor them. Nora also worked with 3rd and 4th graders from Journey House's CLC program to make a Day of the Dead quilt for the altar. We had a great turnout for the community bonfire! We estimate more than 50 people attended the community bonfire event who enjoyed s'mores by the fire, champurrado, a history lesson on the Day of the Dead by the Milwaukee Public Museum, and the showing of Disney's Coco! We estimate more than 50 people attended the community bonfire event.

In partnership with Focus on Energy and ECO, Nora attended the Journey House CLC Family night on Wednesday, November 8, where they presented on ways families can save money on their energy bill this winter season.

The next Neighborhood Advisory Meeting will take place on Monday, December 11. There will be a presentation by WaterMarks and Focus on Energy to inform residents of the resources available to them.

Social media:

Harbor District in the news:

July 2023
DeLong Ribbon Cutting
DeLong Ribbon Cutting
Foamation bought by Packers
Soybean Plant Crusher
August 2023
EPA'S 40th Great Lakes Survey on the Guardian Vessel
A 576-unit, \$197 million Harbor District affordable housing development seeks city cash
Bridgewater offers new Brunch

Affordable Housing plan seeks \$9 million from City	
Proposed Breakwater	
\$197 million affordable apartment development gains first OK for	
Milwaukee incentive	
City financing for 576-unit affordable apartment development first approval	
September 2023	
New Development Opportunity in the Harbor District	
Beer Festival at Kaszube's Park	
Sturgeon Fest	
Harbor Fest	
Harbor Fest	
October 2023	
Port Concerns about I-794 removal	
\$450 million sediment cleanup	
\$450 million sediment cleanup	
\$450 million sediment cleanup	
Harbor View Plaza made it on the Travel Lens list for 22 free places	to
<u>visit in Milwaukee</u>	
New bakery and cafe to open at the R1ver one Development	
November 2023	
DeLong Company receives federal grant from US DOT for expansion	<u>n</u>
<u>project</u>	